

# SATRO® 20 (2018) Program Detail

Cohen Mims	Donna Adrienne	Aliant GMCF	<b>"Being Successful in the Merit-based Incentive Payment System (MIPS)"</b>  <u>Goal:</u> participants will understand how to successfully participate in the MIPS program and avoid future Medicare payment penalties <u>Objectives:</u> 1) Learn the quality measurements of MIPS and how to select them 2) Learn how to design and implement clinical practice improvement activities 3) Understand advancing care information and how to fulfill this requirement
Ewalt Vannoni	Kevin Susan	RadMax ROC	<b>"Credentialing Craziess"</b>  <u>Goal:</u> to understand what is necessary to credential your physicians and get your claims reimbursed in today's healthcare environment <u>Objectives:</u> 1) To understand provider enrollment and credentialing 2) how to research new payors in your area 3) CAQH, NPI, IPA and other acronyms you should understand
Ferrell Lynch	Jason Robert	New Bedford	<b>"Trends and Best Practices for Prior Authorizations"</b>  <u>Goal:</u> to educate attendees on trends in prior authorization requirement for radiation oncology, observed in recent company data, and to offer recommendations on how providers can develop robust processes to minimize related costs and delays <u>Objectives:</u> 1) to educate about prior authorization (PA) trends in radiation oncology 2) To present a case study on acquiring PAs, and/or appealing denied procedures 3) To discuss ongoing efforts to formalize the PA process across payers
Gerlach	Denise	RBS	<b>"Building an Oncology Referral Management Program"</b>  <u>Goal:</u> to provide proven tools, best practices and strategies to increase oncology referrals <u>Objectives:</u> 1) To discuss common issues and obstacles to growth 2) To provide suggestions for creating an oncology-specific physician outreach plan 3) To present strategies to improve and maintain referring MD relationships
Guidi Sherer	Teri Matt	OMCG First Health	<b>"Strategic Planning for Radiation Oncology"</b>  <u>Goal:</u> to provide attendees with the framework for developing a strategic plan <u>Objectives:</u> 1) will learn how to realistically assess the market for radiation services 2) will learn how to accurately define the financial performance of the oncology service line 3) will be offered sample strategic initiatives for radiation oncology
Lively Hugh	Linda James	AMAC	<b>"Radiation Oncology Reimbursement &amp; Policies: Today and Tomorrow"</b>  <u>Goal:</u> to review current and future compliance policies and reimbursement regulations impacting radiation oncology MDs, universities, hospitals and FSCs <u>Objectives:</u> 1) Provide an overview of current reimbursement and regulatory policies impacting radiation oncology providers (OPPS and MPFS)

- 2) Review best practices in coding compliance, documentation and self-monitoring
- 3) Discuss expectations and challenges for 2018 and beyond

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Parman	Cindy	Coding Strategies	<p><b>"Non-physician Practitioners in Radiation Oncology"</b></p> <p><u>Goal:</u> to discuss "incident to" and reimbursement for non-physician practitioners (NPPs) working in radiation oncology</p> <p><u>Objectives:</u></p> <ol style="list-style-type: none"> <li>1) Review the use of NPPs in a radiation oncology practice</li> <li>2) Discuss the "incident-to" Medicare provision</li> <li>3) Examine the difference between Medicare and commercial payor guidelines</li> </ol>
Townley	Edward	Cogent9 Consulting	<p><b>"Radiation Oncology Appeals and Denials"</b></p> <p><u>Goal:</u> to review the process of managing claims denials</p> <p><u>Objectives:</u></p> <ol style="list-style-type: none"> <li>1) To understand how to identify the specific reason(s) for the denial</li> <li>2) To discuss root cause analysis and to apply process improvement to avoid similar denials</li> <li>3) To review medical documentation for the claim, to insure completeness and accuracy, in support of the billed charge(s)</li> <li>4) To develop a customizable appeal letter, with relevant aspects of the medical record to be included, to be submitted after review with providers</li> <li>5) To apply detailed tracking to shepherd the appeal through the payor processes</li> </ol>
Wild	Richard	CMS Region IV	<p><b>"Updates in CMS Initiatives in Payment for Quality, Final Rule for Year 2, MACRA, Quality Payment Program, from MIPS to APMS"</b></p> <p><u>Goal:</u> to present an overview of MACRA CMS Qualify Payment Program Year 2, for MIPS and APMS</p> <p><u>Objectives:</u></p> <ol style="list-style-type: none"> <li>1) provide MDs and other clinicians information about current and future reimbursement policies of CMS</li> <li>2) explain the rationale for the policies and review how, why and when they will be implemented</li> <li>3) provide a thorough understanding of how these policies will serve to transform and improve health care delivery and patient outcomes</li> </ol>
Hugh Parman Townley Vannoni	James Cindy Edward Susan		<p><b>"Expert Billing and Coding Panel"</b></p> <p><u>Goal:</u> to review billing and questions submitted by attendees, in advance of the meeting, as well as contemporaneously</p> <p><u>Objectives:</u></p> <ol style="list-style-type: none"> <li>1) to review and reinforce correct billing and coding procedures and protocols</li> <li>2) to review coding and reimbursement changes implemented for 2018</li> <li>3) to review documentation requirements necessary to meet current compliance standards</li> </ol>

OMCG: Oncology Management Consulting Group

RBS: Radiation Business Solutions

ROC: Radiation Oncology Consulting

2018 speaker goals and objectives